

**TITLE:** COO / General Manager

**LOCATION:** Vancouver, BC

**RELOCATE:**  Yes  No  Possibly



## EXECUTIVE CANDIDATE PROFILE

*Over 20 years of professional experience including 8 years in Executive Management Roles. Highlights include: COO, VP and GM roles. Proven history of leadership in the areas of business development, operations management, client relationship management and global support services. Over 10 years in international experience across Canada, New Zealand and Australia.*

## ■ Recognition / Achievements

- *As COO, responsible for average group revenue increase of 9%/year and average annual net revenue increase of 10% year (2016 - 2018)*
- *As GM, responsible for regional revenue growth ranging from between 10 and 65%/year (2012 - 2020), highest single annual growth of \$1.8M.*
- *Successfully managed certification under ISO:13485 (2014), compliance and re-certification (2015 - 2020)*
- *Created and managed a corporate quality program (2014/15) monitored by KPI's, rolled out across 5 departments to support ISO continuous improvement and resulting in increased quality of product delivery and support services.*
- *Implemented a corporate Health and Safety Management System across 3 countries (2017)*
- *International senior leadership and management experience managing 3 regional/country offices.*

## ■ Education

- *Master of Business Administration (Executive MBA) 2014*  
*Beedie School of Business, Simon Fraser University, Vancouver, BC*
- *Leading High-Performance Teams (Workshop) 2014*  
*Sysco Canada Inc., Vancouver, BC*
- *Human Resource Management Diploma 2003*  
*British Columbia Institute of Technology (BCIT), Burnaby, BC*
- *Bachelor of Arts 1994*  
*McMaster University, Hamilton, Ontario*

## ■ Personal Information

- *Proud father*
- *Soccer Coach*
- *Surfing, Paddle boarding, running and biking*