

TITLE: Finance Manager/Investor Relations Manager

LOCATION: Calgary, AB RELOCATE: □Yes ⊠No □Possibly

## **EXECUTIVE CANDIDATE PROFILE**

Seasoned finance professional with 20 years of experience in investment banking, corporate development, and investor relations. Significant deal experience gained from over 400 financing and merger & acquisition transactions with a combined value of over \$25 billion. Diligent manager of various corporate development, accounting and communications initiatives with a publicly traded junior energy-tech developer. Fully committed to achieving outstanding results that contribute to the success of corporate and stakeholder goals.

- Action-oriented value creator
- Energetic and creative problem-solver, multi-tasker
- Effective communicator with a team-first attitude and win-win mentality
- Respectful manager with high standards of integrity and a believer in people

## Recognition / Achievements

- Key member of the leadership team responsible for all accounting, treasury, bookkeeping and financial reporting functions for an energy technology company with a \$100 million project in NE Utah
- Integral in securing over \$100 million of equity and debt capital for the company
- Developed and presented budgets and financial statements to the ownership group and provided strategic planning and financial modelling expertise to the executive leadership
- Developed and executed the company's procurement operations for a \$10 million retrofit program
- Managed the company's investor, public and government relations activities and produced all of its print & digital communications and marketing content
- Provided value-added financing and M&A services to domestic and international E&P, oilfield service and energy technology companies including public & private underwritings, valuations & fairness opinions, takeover bids & defence, listing services, corporate restructuring, A&D advisory and public communication services
- As a VP at a boutique investment bank integral in leading 73 financings (public and private) and 14 M&A transactions (sell-side and buy-side) with a total value of over \$5 billion
- While an Associate, facilitated 181 financing and M&A transactions with a total value of \$10 billion
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## Education / Designations

- Bachelor of Commerce, University of Calgary
- Proficient in Microsoft Office, geoSCOUT, Xi Technologies, Bloomberg, Capital IQ, and QuickBooks