

PIS Executive Profile

Position: CEO, COO, CSO

Location: Greater Boston Area

Relocate: Yes No Possibly



CID#: 223148

EXECUTIVE CANDIDATE PROFILE

A notable top tier executive with over 20 years of software product engineering experience across life sciences, online retail, and sports and entertainment, including an impressive 10+ years of high technology B2B supply chain experience. Holding roles such as Founder, Chief Executive Officer, Chief Revenue Officer, Executive Vice President, Chief Commercial Officer, and President, this is an executive that would bring value to any team.

A tremendous sales and marketing leader that uses creative thinking skills to excel at solving complex business challenges for companies of all sizes, while practically managing multi-functional teams to succeed on a day-to-day basis.

Incredibly insightful and inspirational with a thorough understanding of sales, marketing, and business development processes.

■ Recognition / Achievements

- *C-level responsibilities growing three companies and playing instrumental roles in their successful exits.*
- *Successfully delivering first blockchain application for world's largest SaaS CRM platform provider.*
- *Selling, closing, and delivering leading online retailer's first customer facing Artificial Intelligence Omnibot.*
- *Founding and leading a blockchain software technology startup, successfully raising \$2.2M dollars, delivering unique world-class enterprise blockchain software products and services, and being recognized as a leader in Web3 field.*

■ Education / Designations

- *Master of Business Administration, Marketing/Marketing Management, General*
- *BA, English*
- *Certification Blockchain Innovation and Application, Economics*