

PIS Executive Profile

Position: Accomplished Growth Leader

Location: Charlotte Metro, NC

Relocate: Yes No Possibly



CID#: 224303

EXECUTIVE CANDIDATE PROFILE

This standout executive brings a wealth of experience and a track record of success in leading organizations to excel in operations, outsourcing optimization, professional services, and delivery. With career spanning positions such as COO, CISO, VP, and Senior Director, they have consistently demonstrated their ability to develop effective business strategies for a diverse range of organizations, including Fortune 500 companies.

What sets this executive apart is their exceptional talent for driving growth by implementing best practices, streamlining processes, and spearheading transformative initiatives. They are not just a strategic thinker, but also a hands-on leader who actively fosters collaboration among departments and partners to achieve organizational goals. Their advanced technical and business acumen enables them to navigate complex organizational structures and introduce innovative programs and initiatives that mitigate risk and enhance efficiency across all business functions.

With a proven ability to deliver outstanding results and a keen eye for driving organizational success, this executive is an invaluable asset for any organization seeking to achieve exceptional performance and exceed industry standards. Their strong leadership skills, strategic mindset, and commitment to continuous improvement make them capable of propelling organizations to new heights.

Key Qualifications & Expertise

Executive/Leader Experience

Entrepreneurial Approach

Influencer and Strong Collaborator

P&L Analysis/Analytical Ability

SaaS Design and Delivery

Forecasting, KPI, SLO/SLA

Global Portfolio/Program Leadership

Partner Ecosystem/Outsourcing

Business Transformation

■ Recognition / Achievements

- *Invited panel speaker and subject-matter expert, leveraging case studies related to speed to market implementation techniques. Innovative, market-leading work efforts referenced in The Wall Street Journal and Bloomberg Business Report.*
- *Awarded Dell EMC's "MVP of Americas Services for Mid-Market/Commercial" award after eclipsing all performance expectations.*
- *Received formal recognition from company president for exemplary leadership and business performance.*
- *Published Quick Start PMO Guides.*

■ Education / Designations

- *Bachelor of Science, Pre Law & Business Administration*
- *Project Management Professional (PMP)*